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*For Immediate Release*

## **News Release**



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### **Contact management software integrates with Juris**

BRENTWOOD, Tenn. (March 18, 2002)— Juris, Inc. announces integration of its latest release of Juris with Cole Valley Software's ContactEase™ Contact and Relationship Management (CRM) solution.

This move marks yet another instance of market-leading software systems integrating with the time and billing/accounting expertise of Juris. Previous integration partners with Juris have included case management systems and docket/calendar management products. The result: a unified practice-wide information system.

The integration allows users of ContactEase in combination with Juris to know exactly what a client's accounting status is, answer any questions about their bill, and, at the same time, view and update the contact and company information. In addition, these users can now access information on both billed and unbilled time and expenses, see detailed and summarized time records, aging on A/R, expenses, bills, receipts, and other client information. Security capabilities within ContactEase can allow restriction of information.

Tom Collins, President of Juris, Inc. said, "This gives Juris users the ability to have a CRM package that integrates easily with Juris, and also makes client and prospect information available within Outlook, GroupWise, Word, WordPerfect, and other applications within the firm. It gives our clients the combination of financial and marketing information necessary for relationship management and client development purposes."

Jeff Reade, President of Cole Valley, is excited by the capabilities. Reade said, "The integration of detailed company and contact information with financial information is key to providing the type of advanced marketing law firms need to be competitive in today's environment."

**About Cole Valley Software:** Since 1991, San Francisco-based Cole Valley Software has served the legal profession by delivering fully integrated firm-wide marketing automation. Today, Cole Valley offers ContactEase, a contact management, relationship management and marketing solution designed to integrate seamlessly with most accounting, human resource, database and office applications. Cole Valley Software can be reached at 415-552-7900, by email at [sales@colevally.com](mailto:sales@colevally.com), or visit [www.colevally.com](http://www.colevally.com).

**About Juris:** Juris is the leading brand of comprehensive law office business software for today's networked and high-performance computers. From coast to coast and offshore, law firms of all sizes count on Juris for business software that will keep the law firm competitive when it comes to changing business practices and technology. Noted for flexibility and ease of use, the software's superior standing in the legal community has been earned through Juris, Inc.'s consistent track record of constant innovation and exceptional client support. Contact Juris at 615-377-3740, email [info@juris.com](mailto:info@juris.com), or visit [www.juris.com](http://www.juris.com).

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